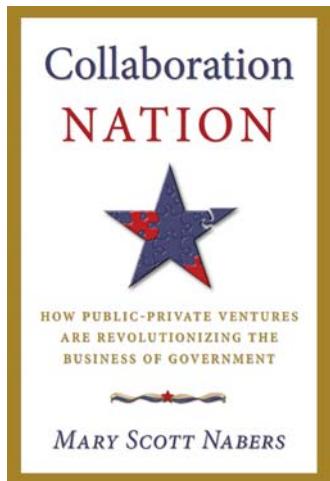


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A \$3 trillion-plus market is opening for companies in nearly every industry as public executives at all levels search for innovative ways to close budget gaps without cutting services or ignoring infrastructure requirements. The public sector needs private enterprise to help reinvent the business of government, much as public-private ventures helped this nation through the Great Depression and World War II.

In her new book, *COLLABORATION NATION*, author Mary Scott Nabers draws on her career—as an entrepreneur, a decade as a Texas state official, and fifteen years advising Fortune companies—to show how the public sector marketplace works, how to identify opportunities, and what it takes to successfully collaborate with government.

“Public officials and private sector executives live in different worlds and speak different languages, says Nabers. “In the book and in presentations, I describe the changes taking place in government procurement and what agency executives want from vendors and contractors.”

MARY SCOTT NABERS
served for a decade as a state-wide office holder in Texas before launching a procurement consulting company, Strategic Partnerships, Inc. Mary is also the co-founder of the Gemini Global Group. Both firms guide companies through the process of developing and delivering solutions to government at every level.



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